

Container Corporation of India Ltd.

A Multi-modal Logistics Company

(A Navratna CPSE of Govt. of India)

Date: 29-03-2024

Reference: PCCORP---DL-MISI(MISC)/6/2024-CO

Subject: Expression of Interest (EOI) for exploring the possibility of movement of Bulk Cement in Tank Containers by Rail from cement manufacturing plants to various parts of India through CONCOR.

1. Preamble

Container Corporation of India Limited (CONCOR) is a leading Multi-Modal Logistics Service Provider and the largest Container Train Operator in India. CONCOR is a Navratna CPSE under the administrative control of the Ministry of Railways. CONCOR is having a network of 65 MMLP/ICDs/CFSS across India of which 4 are EXIM, 26 are Domestic and 35 are Combined terminals.

CONCOR is having fleet of around 380 rakes which will be leveraged to support the cement manufacturing companies for the movement of bulk cement from their plants to destinations across India.

2. Objective of Project

CONCOR is contemplating to enter into a long-term arrangement with cement manufacturing companies to offer a new product in the market on a win-win situation basis.

3. Terms of reference:

- CONCOR will undertake the transportation of Bulk Cement in tank containers by rail mode from cement manufacturing plants of cement companies to various parts of India.
- The tank container can be procured either by CONCOR or Cement manufacturing companies or through the combined Capex in the PPP model.
- Canting/Decanting shall be carried out by the cement manufacturing companies at their loading and unloading facility at their own cost.
- The Bulk Cement shall be moved by rail on mutually agreed rates in tank containers.
- The Cement Manufacturing Companies are expected to commit the assured volume for rail transportation.
- CONCOR is open to discussing any business model with cement manufacturing companies, whatsoever.

4. Who can participate


Cement Manufacturing Companies who are registered in India under the Indian Companies Act.

5. How to Respond:

Interested parties are requested to send their business proposal through email by 19-04-2024. Once the proposal is received by CONCOR, the parties will be called to discuss their business proposal one by one.

The business proposal shall be submitted on the following email: sanjayb@concorindia.com.

Note: For any further quarry, parties may contact to Sh. Sunil Jha/Manager (DL) on mobile no. 9560597176 and Sh. Ashok Saxena/Assistant Executive (DL) on mobile no. 8826280752.



Executive Director (SP, DL & Customs)
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