

EOI No. PCCORP---DL/1/2024-CO

Date: 17-01-2024

Subject: Expressions of Interest (EOI) for Selection of Logistics Associate for setting a facility for storage and transportations of Liquid and Gas cargo at CONCOR terminal Dahej.

1.0 Preamble:

- The Container Corporation of India Ltd. (CONCOR), a Navaratna Company, under Ministry of railways, which manages and operates container terminals including Inland Container Depots (ICDs), Container Freight Stations (CFSS) and Domestic Container Terminals (DCTs) across the country.
- CONCOR now wish to transport Liquid/ gas commodities from CONCOR Terminal at Dahej. This terminal is set up to capture growing demand of transport demand of Petroleum, Chemicals and Petrochemicals from PCPIR area of Dahej.
- A JWG Agreement was signed between Gujarat Industrial Development Corporation (GIDC) and CONCOR for 30 Years (valid up to 31-12-2048) and same will be extended on mutually agreed terms and condition
- CONCOR has developed Multi Model Logistics Park (MMLP) at Dahej on approximate 25 Hectares of Land allotted by GIDC located at Petroleum, Chemicals and Petrochemicals Investment Region (PCPIR), Dahej Industrial Estate, Tehsil Vagra, District Bharuch, Gujarat – 392130.
- CONCOR MMLP-Dahej has been notified as Gati Shakti Multi Modal Cargo Terminal (GCT) on 24-02-2023 and the Railway Code is CGMD.
- The Commissioner of Customs, Ahmedabad vide Notification No. 02 /2023-24 appointed CONCOR as the custodian of ICD Dahej U/s 45(1) of the Customs Act, 1962.

2.0 Objectives:

- CONCOR is intended to appoint a Logistics Associate who has capacity for setting and maintaining infrastructure for storage and transportations of Liquid and Gas cargo at CONCOR terminal Dahej at their own cost in their own Tank Containers through CONCOR Trains.
- CONCOR will allot land parcel as required to the Logistics Associate for setting Liquid / Gas Storage facility for a long-term license period of twenty (20) years with Clause for Extension.
- CONCOR will charge land license fee at the rate of 6% of Gujrat State industrial value of the land. Which will be escalated at the rate of 7% every year.

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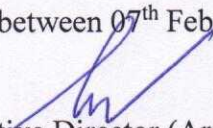
- d) Logistics Associate shall transport the Liquid / Gas cargo through CONCOR from MMLP-Dahej to various parts of India as per the existing CONCOR public tariff and also as agreed mutually.
- e) The construction of the related infrastructure for loading and unloading from CONCOR Rakes to the allotted land parcel will be permitted without any land license fee.
- f) CONCOR will undertake the transportation of Liquid / Gas Cargo in the quoted OD pairs within the least possible time and on mutually agreed rates following the principles of CONCOR Public tariff.
- g) The mutually agreed rates shall be modified with respect to any increase/decrease as notified by the Indian Railways from time to time.
- h) The Terminal Container Handling charge (THC) will be charged as per the public tariff of CONCOR domestic containers. This charge at present is Rs.3,000/- per TEU for the containers handled from Rake through RST/ FL etc for grounding and reloading on to rake.
- i) CONCOR will permit railway rakes but will be charged The Terminal Access Charges to the Logistics Associate.
- j) For Railway Rakes/BTPN/etc. Terminal Access charges will be charged as per the railway rates applicable to Category-1 CRT station of IR plus 25%.
- k) The bidder should offer a monthly volume of minimum fifteen (15) rakes.
- l) The contract period shall be for the period of twenty (20) years from date of signing the contract. The same will be extended on mutually agreed terms and condition.

4.0 Eligibility/ Qualification Criteria:

- a) Bidder should have an experience of handling / transportation / Storage in Liquid / Gas commodities.
- b) Bidder should (Owned/Leased) a minimum number 400 Tank Containers to load from CGMD .(90 Tank Containers can be used for 4 trips in a month and hence for loading 15 rakes in a month we require around 400 Tank containers including spare container)
- c) The applicant must be an individual firm / Proprietorship firm / Partnership firm /Limited Liability Partnership (LLP) firm / Private limited firm / Joint Venture firm / etc.

5.0 How to Respond:

- a) All bidders are required to submit their comprehensive proposal along with copy of Power Point Presentation (PPT) on or before 15:00 Hrs of date 02-02-2024.
- b) The shortlisted respondents will be called to CONCOR Corporate Office to discuss their PPT and business plan.
- c) After discussion with shortlisted respondents CONCOR will float an Open Tender to select a logistic associate.
- d) The tentative discussion with the shortlisted respondents will be held between 07th February, 2024 to 09th February 2024.


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