

CONTAINER CORPORATION OF INDIA LTD.

(A Navaratna Govt. of India Undertaking, Ministry of Railways)

8th Floor, CAO/CN Office, Southern Railway, EVR Periyar Salai, Egmore, Chennai-600008

No. CON/AREA-III/Chennai/SPD/EOI/2023-24

Date: 03.11.2023

EXPRESSION OF INTEREST

Sub: Commercial Proposals are invited for Development, Operation, Management & Maintenance of warehousing facilities at CONCOR's Terminal near Chennai at Sriperumbudur.

Container Corporation of India Limited (CONCOR) is a Navratna Public Sector undertaking of Ministry of Railways, Government of India. CONCOR is a Multimodal Logistics Company having pan India footprints and having registered office at "CONCOR BHAWAN, C-3, MATHURA ROAD, NEW DELHI-110076" and Chennai Cluster Office at 8th Floor, CAO/CN Office, Southern Railway Building, Egmore, Chennai -600008. CONCOR is having a network of 63 MMLP/ICDs/CFSS across India of which 4 are Exim terminals, 21 are Domestic terminals and 35 are combined terminals. CONCOR also have three strategic tie ups namely PSWC (Dhappar) at Punjab, Shivam PFT Private Limited, Sukhpur (Gujarat) and Gujarat Industrial Development Corporation, Dahez (Gujarat). The company developed multimodal logistics support for India's International and Domestic containerization and trade.

CONCOR is having state – of- the art equipment to cater to its day to day handling at the terminals. CONCOR has its own fleet of 370 rakes and over 37000 containers.

CONCOR invites Expression of Interest from the interested and financial sound parties who intend to Develop, Operate, Maintain and undertake Management of warehousing facility in the field of logistics, FMCG and other allied activities under the commercial arrangement in accordance with framework of CONCOR policy & Customs Act.

CONCOR's objective is to select entity/ies, which has the organizational capability to successfully develop, finance, equip, market, operate, maintain and independently manage the existing facility partly or fully, and to successfully invest in developing the desired warehousing infrastructure. Further, develop, design, engineer, finance, procure, construct, operate, maintain and independently manage further facilities at the newly created facility or modified facilities as the case may be and also offers the most attractive commercial terms to CONCOR. CONCOR shall enter into Strategic Alliance Management and Operations Agreement with the successful Bidder/s. The details of the location are given hereunder:

Name of Location	Location Address	Google Location	Other Details
CONCOR, Sriperumbudur Terminal	Plot Nos. M-7 & M-13 in the Hi-Tech SEZ, SIPCOT Industrial Park, Sriperumbudur.	https://goo.gl/maps/o3qfv5EDbypXABKNA	Total Land Area: 50 Acres (in DTA Area i.e. not in SEZ) Already developed area of about 12.5 acres approx. available with one warehouse measuring 2000 sqm, container stacking yard with CC pavement of 7500Sqm, truck parking area & internal roads, etc in 25 Acres(Phase-I) and undeveloped area of 25 Acres (Phase-II).

The above location of our facility strategically placed alongside NH-48(Chennai-Bangalore Highway) and lies in proximity to the major industrial clusters including Oragadam, Sriperumbudur, Irungattukottai and Vallam-Vadagal Industrial Park, etc. CONCOR intends to develop state of art

facility which will cater to the logistics requirements of the manufacturing hubs in the industrial corridor. The facility can also act as a consolidation hub for significant traffic moving from Bangalore towards Chennai Port.

The offers received from bidders will be examined and analyzed on the basis of their proposals and its feasibility with CONCOR. Interested parties are advised to visit the site before submitting their proposal, in person or by sending their representative to inspect the premises, available infrastructure and acquaint themselves with local issues, labour practices & working environment, etc.

Interested parties are advised to send their proposal "Expression of Interest" as per following pro- forma along with necessary documents:

1. Name of the Bidder with address & contact No.:
2. Brief details about their existing business:
3. Name of the facility they want to Use or create additional or convert existing facilities into following:
 - a) Temperature Controlled Warehouse
 - b) Cold Storage
 - c) General Warehouse
 - d) Multistory warehouse
 - e) Stock yard operations
 - f) Container Parking facility
 - g) Any other logistics activity not mentioned above
4. Area required in Sq. Mtr. / Sq. ft. for their development according to their business plan.
5. The interested parties may also mention whether they intend to work on revenue sharing basis or fixed lumpsum fee basis or on TEU basis as applicable or any other new model. CONCOR is open for creation of Modern Warehousing Facility/Facilitation Centre with 3 PL Activities.
6. Period of agreement.
7. Copy of PAN Card
8. Copy of GST Registration
9. Organization Details: In case the bidder is a Proprietorship Firm/in case of the bidder is a Partnership Firm/in case of a Company (Private or Public).
10. Copy of audited Balance Sheet and Statement of Profit and Loss for preceding three Financial Years. In case, there is no statutory obligation to get the accounts audited, certificate of practicing Chartered Accountant be uploaded.
11. Present assignments, experience in the field of logistics etc.
12. They can send proposals with one or more activities for the location mentioned above.
13. Other associated details, if any.

A pre-bid meeting will be held at the above mentioned office address of CGM/Chennai at 15:00hrs on 20.11.2023. CONCOR reserve its right to reject any or all the bids/proposals without offering any reason thereof. The proposals completed in all respect should reach this office on or before **15:00 Hrs on 07.12.2023**. The proposals shall be submitted in a sealed cover addressed to the "Chief General Manager, Container Corporation of India Ltd, 8th Floor, CAO/CN Office, Southern Railways, EVR Periyar Salai, Egmore, Chennai -600 008". The envelope containing the proposal shall be duly sealed & super-scribed "EOI FOR CONCOR SRIPERUMBUDUR TERMINAL".

The proposals received shall be scrutinized and the final outcome, if any shall be intimated to the concerned at their notified address/e-mail. The proposals received after the last date will not be entertained.

FOR FURTHER DETAILS, CONTACT:

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sd/-
Chief General Manager/Chennai
For Container Corporation of India Ltd