CORRIGENDUM-2

CORRIGENDUM-2 to tender number CON/AREA-1/TECH/RST-35/2021 for Design, manufacture, supply and commissioning of 35 nos. of loaded Reach Stackers (RSTs) at specified terminals of CONCOR is issued for :

- 1.0 Issue Amendment No.-1 to the Tender,
- 2.0 Issued Clarification No. 1 to 111, in response to Clarifications sought by the intended bidders.

ALL THE TERMS AND CONDITIONS OF THE BID DOCUMENT SHALL REMAIN UNCHANGED

Executive Director/Area-1

Amendment 1 to the clause of tender number CON/AREA-1/TECH/RST-35/2021 under Corrigendum-2

Amendment	Clause and Section of Tender	Amendment
No.		
1.	Clause 3.2. (vii) of Section- II,	To add clouse 3.2 (ix) MSEs having Udyam Registration Certificate issued by Ministry of MSME. Note: MSE's Broad classification under NIC (National Industrial Classification) covering the tendered item in that category would be acceptable.

Clarification No. 1 to 111 to the tender number CON/AREA-1/TECH/RST-35/2021 under Corrigendum-2

Clarific ation Sr. no	CLAUSE SECTION	&	Requirement as per tender	Clarification sought by intended bidders	CONCOR's reply
1	Section – II Clause 3.0		3.0 EARNEST MONEY DEPOSIT Certificate (Bid security Declaration) 3.1 Bidders (including MSEs) shall be required to sign and submit the 'Bid Security Declaration' as per below.	EMD Certificate and amount: We could not find more information online portal Tender Wizard on the details of EMD amount and certificate.	In the present tender there is no requirement of Earnest money, only bid security declaration as per format which is mandatory needs to be submitted. Provision of tender clause
2	Schedule-II Item no. 5		SLEW RING: ROTHE ERDE, ELME (SWEDEN), SKF (GERMANY – SWEDEN), FAG (GERMANY)	Inclusion of Xuzhou Fenghe or Leonessa Brevini slew rings for the spreader: The spreader used is Bromma as per the brands Specified in the tender. The slewing ring used by Bromma is either Xuzhou Fenghe or Leonessa Brevini.	shall prevail. Provision of tender clause shall prevail.
3	Schedule II - Item no. 10		HYDRAULIC VALVE: REXROTH / DENISON / DANFOSS /PARKER/BROMMA/EATON	Inclusion of Hydro controls EX 72 valve (brochure enclosed): Hydrocontrol (part of the Interpump Group) is a leading global manufacturer of hydraulic valves with a	Provision of tender clause shall prevail.

			factory in India. Thes EX72 valve has been successfully used on many large cranes, fork lifts and stackers	
4	Schedule II - Item no. 11	HYDRAULIC FILTERS: PARKER / DONALDSON / ARGO HYTOS / REXROTH/HYDAC & HYDRAFORCE	Inclusion of Filtrec and Casappa Ikron: Filtrec and Casappa Ikron are leading Italian manufacturers with a presence in India	Provision of tender clause shall prevail.
5	Schedule II Item no. 17	AIR FILTERS; PARKER / DONALDSON / COOPER/ARGO HYTOS	Inclusion of Fleet guard air filters: Fleetguard is a major supplier of filters with a big Presence in India. Fleetguard filters are provided with Cummins engines.	Provision of tender clause shall prevail.
6	Schedule II- Item no. 19	ALTERNATORS: Bosch/Valeo/Delphi/AC DELCO REMI / LEECE NEVILLE or equivalent make Conforming to ISO/DIN Standards	Alternators: Makes of alternators	Provision of clause shall prevail.
7		8 Date and time 03.09.2021 at 11:00 Hrs opening of Bid	We are in process of preparing bid as per tender request to grant extension for tender opening till 24/9/2021.	Corrigendum-1 issued for extension of bid opening date to 17.09.2021

8	Schedule–III SL-8.0 Clause Ref: Section IV –						Turbo charger: Holcet or Borg Warner equivalent . This is decided	Provision prevail.	of	clause	shall
	6.1	8	o ii o h	ndicate make of engine. Also ndicate details of turbo charger naving proven design in Indian ondition	Submit details including make of engine and turbo charger		by Cummins / Volvo				
		Cumr shoul contr shoul	mins, or Cate Id be providual ol system. Id be prov	be of reputed rerpillar etc. It ded with electron The turbo chargen design in coned in clause 1.3	onic fuel injec ger used in th the Indian (tion and e engine					
9	Schedule—II SL-1.0 Clause Ref: Section IV — 6.0	6.1 E C e c lı	Cummins, or electronic fu harger used ndian Opera	VOLVO /CATERPILLAR Id be of repute Caterpillar etc. Iel injection and in the engine sh ting conditions me	ed make such It should be control syst hould be prove tentioned in cla	provided wem. The turn design in t		Provision prevail.	of	clause	shall

- 6.3 Radiator should be provided to cater for extreme ambie temperatures upto 50 Deg Celsius.
- 6.4 The displacement of engine should not be less than 10 lit design to meet the tender conditions and power not lethan 245 KW rating should be decided as per ISO 1585.
- 6.5 Engine should have provision of expansion tank.
- 6.6 Engine should have minimum torque of 1500 Nm lower RPM.
- 6.7. Lubricating oil change interval should be minimum 5 hours or higher.
- 6.8 Engine should have provision of important and standar safety features i.e. indication/warning in the operate cabin and shutdown in case of
- low lubricating oil level
- low water level
- low lubricating oil pressure
- Idling of engine in case of high cooling water temperature
- Engine starting only when the gear is in neutral position.
- 6.9 Engine Fuel Tank capacity at least 500 litres with the le indicator.
- 6.10 For Diesel Engine, supplier shall submit compone manufacturing standard quality certificate for the Die Engine. Engine used for the machines should conform to the prevailing pollution control norms in Union of India.
- 6.11 Engine should have function of adjustable automa shut down in case the machine is not being used for minutes.

10	Section IV – Clause Ref: 10.11	10.11 LED light should be used for indicating Twist lock position in the cab as well as on the spreader.	The spreader rotates so the lights are located at the end of the outer boom and not on the spreader.	Provision of clause shall prevail.
11	Section IV – Clause Ref: 15.1V	 15.0 Safety Features: 15.1 The following safety features should be provided. (i) Anti-tipping device with automatic hydraulic cut off system. The system provided should be explained in the offer. (ii) All hydraulic cylinders to be fitted with a suitable lock valve to prevent load slipping due to hydraulic failure or hose breakage. (iii) Hydraulic circuits fitted with over pressure by-pass valve. (iv) Brake system provided with fail-safe engagement in case of pressure drop. (v) Protection for unlocking of circuit locks during lifting function. Further, twist lock should be operated only if spreader landed properly on the container. Twist lock control monitor at all time. (vi) Lifting only possible if all the locks are either totally latched or unlatched. (vii) Reverse horn with blinking light operated automatically while reversing the reach stackers. (viii) Load Management System and Overload protection. The details of alternative arrangement should be furnished. (ix) Container should not touch with boom while handling. (x) Prevent collision of Boom and spreader. (xii) Gearbox anti-reverse protection. (xiii) Protective PVC or other suitable material sleeves over 	Please provide more detail. This means separate camera or controller	Provision of tender clause shall prevail.

		the hoses at critical locations having possibility of rubbing or other damages. (xiii) 02 nos. fire extinguisher to be kept in cabin as part of the standard equipments in RSTs.					
12	Section IV – Clause Ref: 18	 18.0 Acceptance Test - Testing of the reach stacker should be in accordance of following latest standards: 18.1 Reach stacker must comply with the ISO 13562 Part-I and II (latest) or EN 1459:1998 standard with regard to stability test. Computer simulation test to prove side stability would also be accepted. 18.2 Load testing -Lifting capacity meeting load chart (as specified in Para 1.1 of Schedule-1). Manufacturer can carry out end-on lifting test on 20' containers as mentioned in clause-1.4 of Schedule-1. 18.3 Overload Test – Capability to lift a minimum of 25% over the specified maximum load of the Reach stacker (i.e. 56.25 Tonnes) at manufacturer's premises under static condition. The load test is to be carried out as per ISO 10525 or equivalent international standard. The overload under dynamic conditions would be 10% of the specified maximum load (49.5 T) of the reach stackers. 18.4 Lifting and Lowering Speed – Loaded / unloaded, as specified in Para 1.2 of Schedule-1. Lifting/Lowering Speed is to be measured by moving loaded container/empty spreader from ground to 4 high positions and vice versa. 18.5 Travel speed – Loaded/empty conformance as 	Load testing can be 100%. The 24 hour endurance test specified will take 3 man days plus regular tests for another 4 to 5 days. For the structures 3 days. That's around 2 weeks. Please clarify the testing required for one of the machine in the lot or for all the machines.	Provision prevail.	of	Clause	shall
L	I	1 200 Travel Speed Louded/empty comornidate do	1	İ			

			4250426.(6.1.1.1.4				
		specified in Para	a 1.2.5 & 1.2.6 of Schedule-1.				
		seconds will be p	rcle time of less than or equal to 85 ermissible as indicate in SN 1.6 of				
Section IV – Clause Ref: 12-6A	Clause Ref:	with the reliable h pumps for control, steering functions. to ensure smooth a operational speeds oil temperature. Th per ISO:4401/4400 equivalent standard load sensing and over should be fitted with systems of pressur- hydraulic system of	system – The machine shall be equipped ydraulic system with suitable hydraulic derricking, telescoping, spreader and The hydraulic system should be designed and consistent actuators movement, high with low oil hydraulic pressure and low the machine hydraulics should be laid as or DIN 24346/24340 or CETOP-3 or along the system should have feature of the erload protection. The hydraulic system high glycerin filled pressure gauge or latest the transducers. The make of various omponents should be as indicated in the salient features of hydraulic system.	Piston rod is a hollow rod, cold drawn seamless tube. This will be made of Din 2391 ST 52 ST52 pipe - Properties are that of a Chemical Composition of P max 0.025, C _0.22, Mn _1.6, Si _0.55 and S max 0.025. DIN 2391 ST52 pipes have a Tensile Strength of 600 Mpa Min. The Yield Strength of DIN 2391 ST52 pipes is 520 Mpa Min. DIN 2391 ST52 pipes have an Elongation of 14% min.	Provision of prevail	f clause	shall
		6 Hydraul ic piston rod	 a) Made of high-grade single piece forging alloy steel such as C-50 or equivalent EN grade. b) Heat-treated to have surface hardness of 58 +/ (-) 4 HRC. c) Surface finish of the piston – 0.1 – 0.2 micron. d) Ovality and cylinderisity within 				

		40 micron.		
14	Section IV Clause Ref: 12-6B	6 Hydraul a) Made of high-grade single piece forging alloy steel such as C-50 or equivalent EN grade. b) Heat-treated to have surface hardness of 58 +/ (-) 4 HRC. c) Surface finish of the piston – 0.1 – 0.2 micron. d) Ovality and cylinderisity within 40 micron.	This application does not call for induction hardening of the piston rod. These tubes are imported.	Provision of clause shall prevail
15	Section-I clause- 10	Any clarification on bid documents can be sought in writing and should reach this office 7 days before the pre bid meeting by prospective bidders as per clause 11.3 of Section-II.	Please allow to submit any clarification on bid documents within 3 days before the pre bid meeting.	Prospective bidders have been provided sufficient opportunity to submit their queries in writing even on the day of pre-bid meeting.
16	Section-I clause- 1(7)	Date and time of Submission of Bid: 02.09.2021 at 17:00 Hrs	Since the nature of the bid needs time to prepare and arrange lots of documentation, so we request to extend the due date to 04.10.2021.	Corrigendum-1 issued for extension of bid opening date to 17.09.2021
17	Section-II clause-2.1	2.1 The bidder is a manufacturer or an authorized dealer of a manufacturer (as per Annexure 15) having experience of:	Please add , "SEZ (Special Economic Zone) / FTWZ (Free Trade Ware Housing Zone)" /PFT	Provision of clause shall prevail.

		a) Having successfully supplied / executed at least one single	(Private Freight Terminal)"	
		purchase order of Government	(Frivate Freight Ferminal)	
		departments/CPSEs/SPSEs/Public listed		
		companies/ICD/DCT/MMLP /Ports/CFS/ CTOs		
		for the same item/product in the same tender.		
18	Section-II	2.1 The bidder is a manufacturer or an authorized dealer	In the previous tender of	Provision of clause shall
10	clause-2.1		'	
	ciause-2.1	of a manufacturer (as per Annexure 15) having experience	CONCOR, we have acted as an	prevail.
		of:	Agent on behalf of our subsidiary	
		a) Having successfully supplied / executed at least one single	company to supply 25 units of	
		purchase order of Government		
		departments/CPSEs/SPSEs/Public listed	Corporation Of India. Also we	
		companies/ICD/DCT/MMLP /Ports/CFS/ CTOs	have undertaken all the logistics,	
		for the same item/product in the same tender.	commissioing & warranty	
			obligations for these 25 units of	
			reachstackers supplied & working	
			in CONCOR's different ICDs.	
			We request to accept our large	
			scale experience of the previous	
			tender & consider us as eligible	
			for this tender. The requisite	
			documents will be provided.	
19	Section-II	2.1 The bidder is a manufacturer or an authorized dealer	Since most of the prominent CFSs	The said clause is clear and
	clause-2.1	of a manufacturer (as per Annexure 15) having experience	in India are owned by private	the same permits experience
		of:	companies, so we would request	of supply executed for
		a) Having successfully supplied / executed at least one single	to consider the Work	Government
		purchase order of Government	experience certificate issued by	departments/CPSEs/SPSEs/Pu
		departments/CPSEs/SPSEs/Public listed	CFS owners.	blic listed
		companies/ICD/DCT/MMLP /Ports/CFS/ CTOs		companies/ICD/DCT/MMLP
		for the same item/product in the same tender.		/Ports/CFS/ CTOs. Only work
				experience certificate issued
				by Private Individual shall not
				be considered.
				Provision of clause shall

				prevail.			
20	Section-II clause-2.1	2.1 b) The Tenderer must have received total contractual payments/ turnover/revenue (income) from operations of Rs.1333 Lakhs in the previous three financial Years (i.e.FY 2018-19, FY2019-20 & FY2020-21) and the current Financial Year last day of month previous to the one in which tender is invited be duly certified by the Chartered Accountant.	Please delete," and the current Financial Year last day of month previous to the one in which tender is invited." There are only 4 months passed in this current financial year.	Provision prevail.	of	clause	shall
21	Section-II clause-2.4, 24.0	24.0 Public Procurement (Preference to Make In India):- Definitions: Local Content:- Local content means the amount of value added in India which shall, unless otherwise prescribed by the Nodal Ministry, be the total value of the item procured (excluding net domestic indirect taxes) minus the value of imported content in the item (including all customs duties) as a proportion of the total value, in percent. Class-I Local Supplier:- Class-I Local supplier' means a supplier or service provider, whose goods, services or works offered for procurement has local content equal to or more than 50%. Class-II Local Supplier:- Class-II Local Supplier means a supplier or service provider whose goods, services or works offered for procurement has local content more than 20% but less than 50%. Non Local Supplier:- Non Local Supplier means a supplier or service provider, whose goods, services or works offered for procurement, has local content less than 20%. L-1:- L1 means the lowest tender or lowest bid or the lowest	The major components (ex. Engine, Transmission, Drive Axle, Spreader, Hydraulic Pumps etc.) of the reachstackers are made by European countries & contributes substantial cost of the Reachstacker. These component OEM have the subsidiary company / local agents /local dealersbased in India. In case the bidder is buying the major components through Indian subsidiaries/local agents/local dealers of the component manufacturer in Indian currency, then the cost of the components should be considered as local content.	Provision prevail.	of	clause	shall

		quotation received in a tender, bidding process or other procurement solicitation as adjudged in the evaluation process as per the tender or other procurement solicitation. Margin of Purchase Preference:- Margin of purchase preference means the maximum extent to which the price quoted by a Class-I local supplier may be above the L1 for the purpose of purchase preference. The margin of purchase preference shall be 20%. Nodal Ministry:- Nodal Ministry means the Ministry or Department identified pursuant to this order in respect of a particular item of goods or services or works.		
22	Section-II clause-10.3	10.3 The bidder should quote the basic prices for destination and GST/CGST/UTGST/IGST (whichever is applicable) on the final finished Design, Manufacture, Supply, and Commissioning of 35 nos. of Loaded Reach Stackers (RSTs) at specified terminals of CONCOR as per online price format in the Annexure-3. Payment of GST will be made on submission of documentary proof that the amount has been deposited with the concerned authorities.	Kindly clarify whether CONCOR will submit Declaration Form for not imposing TCS rate as per section 206CCA of the Income Tax Act? In case the declaration will not be provided by CONCOR then applicable TCS will be charged as per the Income Tax act. There should be provision in the price bid to accomodate TCS.	Provision of clause shall prevail.
23	Section-II clause-10.6	10.6 Insurance - The purchaser will not pay separately for transit, erection & commissioning insurance and the supplier will be responsible till the entire 35 nos Loaded RST machines contracted for, arrive and get commissioned in good condition at destination i.e. Consignee. Bidder shall be responsible for all insurance charges including transit insurance etc till the Design, Manufacture, Supply and Commissioning of 35 nos. of Loaded Reach Stackers (RSTs) at specified terminals of CONCOR are delivered and commissioned at the nominated destinations in the	Kindly clarify whether in the insurance policy, CONCOR has to be nominated as joint beneficiary with the bidder?	Bidder shall be responsible for insurance of the goods and services. Provision of clause shall prevail.

		acceptable condition.		
24	Section-VI	ANNEXURE - 2	Instead of Earnest Money	In the present tender there is
	Annexure-2	Bid security Declaration / EMD CERTIFICATE	Deposit, CONCOR is asking for a	no requirement of Earnest
		(Please refer Clause-3.1& 3.3 of Section-II, General	certificate. The scale of the	money, only the bid security
		Instructions to Bidders)	tender is big enough to ask the	declaration as per format,
			bidders to submit the Earnest	which is mandatory, needs to
			Money Deposit of certain amount	be submitted. This is as per
		Bidders shall be required to sign and submit the 'Bid Security	to ensure serious participation. In	Govt of India guidelines.
		Declaration' as per below.	earlier tender of CONCOR, EMD	But the set of the state of the set
		(1) NATE to see the second and accord that 1/NATE should be	has been asked & submitted by	Provision of tender clause
		"I/We hereby understand and accept that I/We shall be debarred for a period of 12 (Twelve) months, from the date	several vendors. Kindly clarify the EMD has to be submitted or not.	shall prevail.
		of debarment for all tenders viz. Procurement of Goods,	In case EMD is required, then	
		Consultancy, Works, non-consulting Services etc. issued by	please specify the amount.	
		CONCOR published during this period including participating	picase specify the amount.	
		in re-tender for that work		
25	Section-II	23.1 Any bidder from a country which shares a land	Govt, of India has issued the	Provision of clause shall
	clause-23.1	border with India will be eligible to bid in this tender only if	notification on 23rd July 2020	prevail
		the bidder is registered with the Department for Promotion	regarding clause no. 23. On 27th	
		of Industry & Internal Trade (DPIIT).	October 2020, we have applied	
			for the registration at	
			Department for Promotion of	
			Industry & Internal Trade (DPIIT).	
			The application is under process	
			& it is neither approved nor	
			rejected till date. Therefore we request CONCOR to	
			allow the suppliers whose	
			application is still under scrutiny	
			at DPIIT.	
26	Section-II	24.1.(b) Only Class-I local supplier and Class-II local supplier,	Please kindly clarify this.	Provision of clause shall
	clause-24.1(b)	as defined above, shall be eligible to bid in the tender.		prevail.
		Bidders having a local content of less than 20% shall be		

		summarily rejected		
27	Section-IV clause-2.1.1	2.1.1. The fabrication of reach stacker frame and other associated steel structure i.e. Chassis, boom etc should be carried out as per latest DIN/ISO/CE/AWS standards.	Request to kindly also accept GB/EN standards, as we have already supplied previous 25 Nos. machines through our subsidiary company with GB/EN standards.	Equivalent standards are defined in the technical specifications. Provision of clause shall prevail
28	Section-IV clause-2.1.1	2.1.1. The fabrication of reach stacker frame and other associated steel structure i.e. Chassis, boom etc should be carried out as per latest DIN/ISO/CE/AWS standards. The brief details of guiding standards are given below:	-	-
29	Section-IV clause-2.1.1.1	1 General Fabrication DIN 18800/DIN EN1993	The DIN 18800 was replaced by the EN 1090. So Sany will follow EN1090	Provision of tender clause shall prevail.
30	Section-IV clause-2.1.1.2	2 Welding Process ISO 15607, 15609 & ISO 15614	It is OK for Sany.	Provision of clause shall prevail
31	Section-IV clause-2.1.1.3	3 Welder Qualification DIN EN /287/DIN ISO 9606	The latest standard are DIN EN ISO9606-2017; EN ISO9606-1-2017. Sany will follow the latest ones.	Provision of tender clause shall prevail.
32	Section-IV clause-2.1.1.4	4 Edge Preparation DIN 2559, 8551, EN 9692	The latest standard are DIN EN ISO 9692-1: 2013; EN ISO9692-1: 2013; Sany will follow the latest ones.	Provision of tender clause shall prevail.
33	Section-IV clause-2.1.1.5	5 Quality assurance of welding operation DIN 8563 / ISO 3834	DIN 8563 are old one and much of its content is obsolete. Sany will follow ISO3834-2: 2021.	Provision of tender clause shall prevail.
34	Section-IV clause-2.1.2	2.1.2 Fabrication plan - The successful bidder should furnish the complete fabrication plan conforming to abovementioned standards, at least one month before offer of machines for inspection. The successful bidder should provide the certificate / documents confirming material / welder trace ability, QAP (Quality Assurance Plan) of the	Since we will be importing the fabricated structural parts from our parent company, so we request to accept the QAP related documents/certificates provided by the manufacturing	Provision of clause shall prevail.

	T	T	T	l		
		fabrication, flaws detected in welded joint if any and	unit of our parent company.			
		corrective action thereon to the inspecting officials at the	In previous tender of CONCOR			
		time of inspection of reach stacker at bidder's premises.	those QAP related documents			
			were accepted by CONCOR.			
35	Section-IV	2.1.3. Stress releasing - The stress releasing of welded	We use "Shot Peening" process	Provision of	tender	clause
	clause-2.1.3	structure should be carried out in electric or gas fired	to release the welding stress. It is	shall prevail.		
		furnace. The furnace should have provision for automatic	well accepted process for even			
		temperature recording. Such records should be shown to	automobile industry.			
		inspecting agency.	Shot peening is similar to			
			sandblasting, except that it			
		In case the bidder's design does not provide for stress	operates by the mechanism of			
		relieving in an electric or gas fired furnace, the bidder should	plasticity rather than abrasion:			
		indicate the mechanism / provisions made in the	each particle functions as a ball-			
		design/manufacturing process to eliminate welding related	peen hammer.			
		defects such as stress, distortion, twist etc. It should also				
		furnish the details that no crack in structures on account of				
		these defects should be developed in future and the				
		machine is able to meet the availability and reliability.				
36	Section-IV	2.1.5 Surface preparation and painting - All the surface to be	Regarding the big & middle size	Provision of	clause	shall
	clause-2.1.5	painted should be cleared by grit/shot blasting as per DIN	self-made components, we use	prevail.		
		55928 Pt.4. or Sand blasted to SA 2 ½. The surface condition	SA - 2½,and use high-			
		should be treated with the following:-	performance epoxy primer			
			(60~80μm) + polyurethane			
		(2 coats of zinc epoxy primer - 30 to 50 micron thickness)	intermediate (20~40μm) +			
		(2 coats of MIO epoxy primer - 50 to 70 micron thickness)	polyurethane top coat			
		, ,,	(40~60μm),also we can provide			
		Painting	"SGS salt spray test report."			
		2 coats of acrylic epoxy paint - 25 to 40 micron thickness	Please kindly accept Kindly			
		2 coats acrylic epoxy paint - 40-micron thickness	Accept.			
		,, , ,	'			
		Total DFT should be in the range of 150 to 250 microns.				
		Total paint thickness in terms of DFT of 80 to 250 microns				
		with Salt resistance test of 200 hours in accordance with				
		ASTM B117/ISO:9227 shall be alternatively accepted in place				
	1			I		

37	Section-IV	of 150-250 microns. Alternatively Polyurethane paint is also acceptable subjected to submission of paint procedure & indicating salt resistance test proving similar or better than specified procedure as indicated above. 3.1 The main frame of the chassis should preferably of		Provision of clause shall
	clause-3.1	close box design to have high torsional rigidity.	frame of the chassis, but it is not absolutely airtight type.	prevail.
38	Section-IV clause-3.3	3.3 This shall be fabricated from high tensile steel minimum of 45 kg/mm2 UTS confirming to DIN standard. The successful bidder would provide the test certificate including metallurgical composition details of the specified high tensile steel used for the fabrication of chassis to the inspecting officials at the inspection of the machine at bidder's premises.	According to Q355B: 1) if steel plate thickness	Provision of tender clause shall prevail.
39	Section-IV clause-4.2	4.2 The boom shall be telescopic type fabricated from high tensile steel minimum of 55 kg/mm2 UTS conforming to DIN standard and of a MIG welded construction. The successful bidder would provide the test certificate including metallurgical composition details of the specified high tensile steel used for the fabrication of boom to the inspecting officials at the inspection of the machine at bidder's premises.	770-940 MPa for boom. In tender, it	Provision of tender clause shall prevail.
40	Section-IV clause-4.3	4.3 The booms shall have slides of low friction oil impregnated nylon pads that can be removed for maintenance without dismantling the boom.	i	Provision of tender clause shall prevail.

41	Section-IV clause-4.4	4.4 The boom telescoping shall be through a suitable double acting cylinder with safety valves.	The cylinder we use is without safety valves, but the valves connected to the cylinder have safety valves.	Provision of clause shall prevail
42	Section-IV clause-4.5	4.5 The boom derricking shall be through two double acting cylinders equipped with safety valves with speed limiters.	The cylinder we use is without safety valves & without speed limiters, the connected system has safety valves; the speed limitation is realized by main valve. Kindly accept.	Provision of clause shall prevail.
43	Section-IV clause-4.6	4.6 Provision of self-levelling and hydraulically damped top lift.	We do provide the damping cylinder. Please clarify whether CONCOR needs a control switch for these cylinders in the operator's cabin?	Provision of clause shall prevail.
44	Section-IV clause-5.1	5.1 The Cabin shall be all weather proof for ensuring minimum corrosion. Alternatively, the bidder can provide cabins made of Mild Steel (MS) sheet also provided MS sheet is subjected to surface cleaning and coating activities i.e. degreasing / iron phosphating or equivalent treatment followed by 2 coat of epoxy primer followed by 2 coats of acrylic epoxy paint or polyurethane paint to withstand harsh Indian environmental conditions as stipulated in Clause 1.1 of Section-IV – Technical Specification. The Cabin should be tested for impact as per EN/ISO3691/ISO 6055.	cabin, the primer is water-based epoxy resin electrophoresis paint, adopting cathodic	Provision of tender clause shall prevail.
45	Section-IV clause-5.4	The roof glass should be sun controlled to enable the operator to view elevated loads. The glass provided on the cabin shall be splinter proof and toughened.	We provide single toughened glass with film coating to release this function.	Provision of clause shall prevail.
46	Section-IV clause-5.6	There should be an adjustable type steering column, which should be locatable at any angle	Steering column is adjustable but to certain angles due to limitation of space. So kindly remove "any angle".	Provision of tender clause shall prevail.

47	Section-IV clause-5.8	5.8 The cabin should be equipped with electric windscreen wiper on the front screen and on the roof and also air-cooling system. Suitable heater for working in extreme winter season should also be provided.	We provide the air-conditioner inside the operator's cabin, so the heating function (as per requirement of Indian climate) can be realized. No need of extra heater for the operator's cabin. Kindly Accept.	Provision of tender clause shall prevail.
48	Section-IV clause-5.10	5.10 The maximum noise level inside the cabin should not exceed 75 db according to DIN 45635/EN 12053	We adhere to the requirement of, "The maximum noise level inside the cabin should not exceed 75 db" but as per Chinese standard.	Provision of tender clause shall prevail.
49	Section-IV clause-6.1	6.1 Engine should be of reputed make such as VOLVO or Cummins, or Caterpillar etc. It should be provided with electronic fuel injection and control system. The turbo charger used in the engine should be proven design in the Indian Operating conditions mentioned in clause 1.1 above.	As per the standard of the specified Engine manufacturing OEM.	Provision of clause shall prevail.
50	Section-IV clause-6.6	6.6 Engine should have minimum torque of 1500 Nm at lower RPM.	Since the tender has already specified the brand of the engine manufacture, so the minimum torque will be as per the engine manufacturer's own design.	Provision of clause shall prevail.
51	Section-IV clause-6.8	6.8 Engine should have provision of important and standard safety features i.e. indication/warning in the operator's cabin and shutdown in case of • low lubricating oil level • low water level • low lubricating oil pressure	In VOLVO engine, there is an interface for low lubricating oil level. But in Cummins, this function is not available. So kindly accept that this term will be as per the choice of the	These are standard safety features and should have provision in terms of indication / warning in the operator cabin.
		 Idling of engine in case of high cooling water temperature Engine starting only when the gear is in neutral position. 	engine .	Provision of clause shall prevail
52	Section-IV clause-6.10	6.10 For Diesel Engine, supplier shall submit component manufacturing standard quality certificate for the Diesel Engine. Engine used for the machines should conform to the	Kindly confirm, whether CONCOR needs the CPCB certification for the engines to be supplied?	Clause is very clear and the supplied engine should confirm to the prevailing

		prevailing pollution control norms in Union of India.		pollution control norms in
		prevailing polition control florins in officir of flitia.		India.
				iliula.
				Provision of clause shall
				prevail.
F2	Continue IV	7.2 DANA media TE 27 amina an latast transmission with	TE 20 / David 45 5 HD 20000	'
53	Section-IV	7.2 DANA make TE 27 series or latest transmission with	TE-30 / Dana 15.5 HR 36000	Transmission should have the
	clause-7.2	electronic transmission control. In case other transmission	should be accepted. Kindly	features as per clause 7.1 to
		are planned to be provided, they shall have equivalent	clarify.	7.7 of section-IV of tender
		features, the details of which should be furnished along with		document.
		the offer the detail should be furnished in a comparative		
		format.		Provision of clause shall
	0			prevail.
54	Section-IV	9.2 The steering assembly shall be mounted to	Kindly elaborate the meaning of	Provision of clause shall
	clause-9.2	the chassis through a cradle arrangement providing an	cradle & articulation in the	prevail
		articulation of $(+)/(-)$ 3 - 5 degree approximately with an.	specified context.	
		Electronic Overload Protection. This arrangement for	Kindly clarify what is the meaning	
		providing relative movement between the rear axle and	of the "Electric Overload	
		chassis by providing rubber bushings along with connecting	Protection" in steering assembly.	
		pin to unable smooth movement over uneven surface.		
55	Section-IV	9.4 The bearings used shall be tapered roller	We choose LYC, China Make, with	Provision of tender clause
	clause-9.4	bearings thrust bearings capable of taking thrust loads. The	large-scale & long term use &	shall prevail.
		bearing should be reputed make such as FAG, TIMKEN, SKF	already proven quality. Kindly	
		etc. of European /American origin only.	accept.	
			If CONCOR insist to use FAG,	
			TIMKEN, SKF make bearings,	
			then we request to accept the	
			country of origin as China also ,	
			because they have the plant at	
			China also.	
			In case of European / American	
			origin is mandatory, then it will	
			take at least 5 months to receive	
			the deliveries, which in turns	
			will affect the contract execution	

			period.	
56	Section-IV clause-9.6	9.6 Alternate arrangement of overload, triggering device will be accepted. The details of alternate arrangement should be furnished.	We do have the Roll over protection system in which, in case the reachstacker handles an overload then it will automatically restrict the boom up function & only the boom down function can be realised. Is it acceptable to CONCOR? Or else kindly elaborate the requirement in a proper manner for better understanding.	Provision of tender clause shall prevail.
57	Section-IV clause-10.11	10.11 LED light should be used for indicating Twist lock position in the cab as well as on the spreader.	As per our design the indication of twist lock position is already incorporated in the operator's cabin display, so do CONCOR need LED light inside the operator's cabin also?	Provision of tender clause shall prevail.
58	Section-IV clause-12.1.d	12.0 Hydraulics system – The machine shall be equipped with the reliable hydraulic system with suitable hydraulic pumps for control, derricking, telescoping, spreader and steering functions. The hydraulic system should be designed to ensure smooth and consistent actuators movement, high operational speeds with low oil hydraulic pressure and low oil temperature. The machine hydraulics should be laid as per ISO:4401/4400 or DIN 24346/24340 or CETOP-3 or equivalent: 1. Hydraulic tank- d)Oil filtered air breather with a rating of 10 micron size.	Since the oil filtered air breather is only for air breather function, normally the rating is above 100 micron size. Kindly accept.	Provision of tender clause shall prevail.
59	Section-IV clause-12.3	 3 Hydraulic system piping a) Pipe should conform to DIN 2391C, if any. b) Pipe should be given anti corrosive treatment. 	Sany use 20# steel according to GBT3639 standard, corresponding to E255 in EN 10305-1.	Provision of tender clause shall prevail.

			Please kindly accept.	
60	Section-IV	4 Hydraulic filter	Sany standard configuration,	Provision of tender clause
	clause-12.4	a) Pressure filters and return filter of 10-micron size	hydraulic system 10µm pilot	shall prevail.
			filter, 10µm oil return filter brake	
			system 20µm pressure filter, 100	
			μm oil suction filter.	
			Please kindly accept.	
61	Section - IV	5 Hydraulic cylinder	a) We Provide cylinder material	Provision of tender clause
	clause-12.0.5	a) Made of high-grade single piece pipe/forging alloy	grade as 27SiMn/25Mn.	shall prevail.
		steel such as C-50 or equivalent EN grade.	d) We follow GB/T15622	
		b) Inner surfaced of cylinder honed/super finished with	standard Kindly accept.	
		a Ra value of 0.1 – 0.40 micron		
		c) Ovality and cylinderisity should be within 40 - 50		
		micron		
		d) Cylinder to be tested as per ISO 10100.		
62	Section - IV	Hydraulic piston rod	a) We use this kind of 40Cr/45	Provision of tender clause
	clause-12.0.6	a) Made of high-grade single piece forging alloy steel	material alloy.	shall prevail.
		such as C-50 or equivalent EN grade.	b) We provide: 255HB-305HB	
		b) Heat-treated to have surface hardness of 58 +/ (-) 4	Kindly accept.	
		HRC.		
		c) Surface finish of the piston – 0.1 – 0.2 micron.		
60	6 11 11	d) Ovality and cylindricity within 40 micron.	re II I is all IIII	
63	Section-IV	13.2 Arrangement of fail-safe hydraulic braking system	Kindly clarify the "thermostatic	Provision of clause shall
	clause-13.2	has to provide separate tank, cooling and filtering	control" need for cooling system.	prevail.
		arrangement. The cooling system should have thermostatic		
		control. Instead of separate tank for brake system, a		
		common tank with hydraulic system and cooling system will		
64	Section-IV	be alternatively acceptable. 14.1 An electronic CANBUS system should be designed to	Shock level to 32g acceleration is	Provision of tender clause
04	clause-14.1	interlink engine, transmission, spreader, joystick, accelerator	extremely high & not required	shall prevail.
	ciause 14.1	pedal and hydraulic system. The CANBUS system including	for Reach stacker. We provide	Shan prevan.
		its components such as sensors, connectors etc should be	the shock level to 10g	
		designed to work in temperature of 0-70 degree centigrade	acceleration. Kindly accept.	
		and shock level to 32 g acceleration.	decertation. Kindly decept.	
		and shock level to 32 & deceleration.		

65	Section-IV	The wire	es/cables used in th	e system should conf	orm to	We normally follow ISO /CE /DIN	Provision of	tender	clause
	clause-14.3	DIN Star		IEC, CE, ISO, SAE or U	JL	standard for cables which are widely accepted. Kindly accept. We cannot follow VDE standard.	shall prevail.		
		S L	Type of Wire	Standard s					
		1	Wire for Engines, Fans, Pumps, Switches etc.	VDE 0295 Class- 5/IEC 228/					
		2	Wire for Thermo Contact 24 Volt of Engines, Fans, etc.	VDE 0812					
		3	Wire for Temperature Sensors	VDE 0812					
		4	Wire for Lighting Circuit	VDE 0293					
		5	Wire for Communicati on	VDE 0295 Class5/IE C 228					
		Note:	 Wires / cables of al	ternative standards s	uch as				

		CE/ISO/SAE etc. can also be accepted provided their performance is equivalent / superior to the specified one. The bidder would provide test certificate in support of wire / harness conforming to the VDE / IEC / CE / ISO/UL standards to the inspecting officials at the time of inspection of reach stackers at bidder's premises.		
66	Section-IV clause-14.4.a	14.4 Lighting – The reach stacker shall be equipped with the following lighting arrangement: - a) Halogen Elect. Lamps (High beam light) b) Parking-cum-traffic indication-cum brake lights c) Front. Rear and Boom mounted night working lamp.(min. 4 nos.) d) Fog Lights e) Overhead blinking warning lamps f) Cabin Lights g) Twist lock illumination at all spreader positions h) Side Light i) Minimum two head lights. Note: The bidder should provide LED lamps for the lighting system to the extent possible.	We provide LED type. Kindly Accept.	Provision of clause shall prevail.
67	Section-IV clause-14.4.d	14.4 Lighting – The reach stacker shall be equipped with the following lighting arrangement: - d) Fog Lights	In our reach stackers, there is no Fog Lights, but we provide high illumination level LED head light. Kindly Accept.	Provision of clause shall prevail.
68	Section-IV clause-14.6	14.6 Five laptops alongwith required connectors with requisite software/tools for downloading data from machine of various sub-assemblies and fault diagnostics	We understand that, a total no. of laptops will be five for this contract. Kindly clarify? Also the programme for the engine cannot be provided because of engine manufacturer's exclusivity terms. Kindly clarify.	Total 5 nos of Laptops are required in the contract. Provision of clause shall prevail.

69	Section-IV	15.1 The following safety features should be provided.	As per our design, the lifting	Provision of tender clause
	clause-15.1.ii	13.1 The following surety reatures should be provided.	cylinder and the telescopic boom	shall prevail.
		(i) Anti-tipping device with automatic hydraulic cut off	cylinder are with said function.	onan protam
		system. The system provided should be explained in the	Rest of the cylinders does not	
		offer.	require this function. So kindly	
		(ii) All hydraulic cylinders to be fitted with a suitable	limit this requirement only upto	
		lock valve to prevent load slipping due to hydraulic failure or	lifting cylinders & boom	
		hose breakage.	telescopic cylinder.	
		(iii) Hydraulic circuits fitted with over pressure by-pass	, ,	
		valve.		
		(iv) Brake system provided with fail-safe engagement in		
		case of pressure drop.		
		(v) Protection for unlocking of circuit locks during lifting		
		function. Further, twist lock should be operated only if		
		spreader landed properly on the container. Twist lock		
		control monitor at all time.		
		(vi) Lifting only possible if all the locks are either totally		
		latched or unlatched.		
		(vii) Reverse horn with blinking light operated		
		automatically while reversing the reach stackers.		
		(viii) Load Management System and Overload protection.		
		The details of alternative arrangement should be furnished.		
		(ix) Container should not touch with boom while		
		handling.		
		(x) Prevent collision of Boom and spreader.		
		(xi) Gearbox anti-reverse protection.		
		(xii) Protective PVC or other suitable material sleeves		
		over the hoses at critical locations having possibility of		
		rubbing or other damages.		
		(xiii) 02 nos. fire extinguisher to be kept in cabin as part		
70	Castian N/	of the standard equipments in RSTs.	Marian madia this forces	Durantian of the control of
70	Section-IV	15.1 The following safety features should be provided.	We can realize this function by	Provision of clause shall
	clause-15.1	(i) Apti tipping device with submetic hudgeville sub-	using our own make spreader	prevail.
		(i) Anti-tipping device with automatic hydraulic cut off	only. By using other make, we	

		system. The system provided should be explained in the offer. (ii) All hydraulic cylinders to be fitted with a suitable lock valve to prevent load slipping due to hydraulic failure or hose breakage. (iii) Hydraulic circuits fitted with over pressure by-pass valve. (iv) Brake system provided with fail-safe engagement in case of pressure drop. (V) Protection for unlocking of circuit locks during lifting function. Further, twist lock should be operated only if spreader landed properly on the container. Twist lock control monitor at all time. (vi) Lifting only possible if all the locks are either totally latched or unlatched. (vii) Reverse horn with blinking light operated automatically while reversing the reach stackers. (viii) Load Management System and Overload protection. The details of alternative arrangement should be furnished. (x) Container should not touch with boom while handling. (x) Prevent collision of Boom and spreader. (xi) Gearbox anti-reverse protection. (xii) Protective PVC or other suitable material sleeves over the hoses at critical locations having possibility of rubbing or other damages. (xiii) O2 nos. fire extinguisher to be kept in cabin as part of the standard equipments in RSTs.
71	Section-IV clause-17.7	17.7 Group greasing/common point greasing facilities for sub-assemblies such as spreader, boom, drive, and steering axles etc. should be provided so as to minimize the greasing operation, not automatic Provision of clause shall prevail.

		efforts and maintenance time	lubrication system.		
72	Section-IV	17.11 Successful bidder should submit assembly and	We shall provide an exhaustive	Individual OEM and/or OPM	
, -	clause-17.11	disassembly sequence structure of major sub assemblies	·	part nos. needs to be	
	ciaase 17111	such as engine, transmission, pumps, brakes, cylinders,	along with the product catalogue	provided by the successful	
		hydraulic motors, wheels, axles, valve blocks.	of the major bought out items. As	bidder in .xml format for use	
		Further a parent-child relationship for the subassemblies	per confidentiality policy we may	in inventory management	
		and assemblies (BOM), with individual part nos. is to be	not reveal the BOM & part	system of CONCOR.	
		provided by the successful bidder in .xml format for use in	numbers to CONCOR. Kindly	,	
		inventory management system of CONCOR.	accept.	Provision of tender clause	
		, ,	·	shall prevail.	
73	Section-IV	18.0 Acceptance Test - Testing of the reach stacker	-	-	
	clause-18	should be in accordance of following latest standards:			
74	Section-IV	18.9.1 Testing of Hydraulic Cylinders – The testing of	Please kindly note: as an OEM,	Provision of tender clause	
	clause-18.9	hydraulic cylinder should be carried out as per ISO 10100	we have our own way to test the	shall prevail.	
		Second Edition or latest. In case this is procured from	hydraulic system, which may not		
		outside agency, a copy of Test Certificate for each cylinder	be in line with Tender content.		
		should be shown to the Inspecting Agency at the time of			
		inspection of the machines at the bidder's premises.			
		18.9.2 Contamination level – A test certificate indicating the			
		level of contamination in hydraulic oil for each machine			
		should be shown to the inspecting agency at the time of			
		inspection of the machines at the bidder's premises.			
75	Section-IV	18.9.1 Testing of Hydraulic Cylinders – The testing of	Since we are using our sister	Provision of tender clause	
	clause-18.9.1	hydraulic cylinder should be carried out as per ISO 10100	1	shall prevail.	
		Second Edition or latest. In case this is procured from	Zhongxin Make cylinder, the test		
		outside agency, a copy of Test Certificate for each cylinder	will be as our own standard.		
		should be shown to the Inspecting Agency at the time of	· · · · · · · · · · · · · · · · · · ·		
		inspection of the machines at the bidder's premises.	manufactured according to ISO standard.		
		18.9.2 Contamination level – A test certificate indicating the			
		level of contamination in hydraulic oil for each machine			
		should be shown to the inspecting agency at the time of			
		inspection of the machines at the bidder's premises.			

76	Section-IV clause-18.12.1	comprehensive scheme of training to have long term interests in the need to build up the trained technical manpower for maintenance of these RSTs. The supplier shall implement/undertake to impart on job training to Purchaser's personnel. The supplier shall depute their qualified trainer for two days at each locations (17 Locations) of CONCOR where machines under the contract will be commissioned to impart training on operation and maintenance of Engine, Transmission, Spreader, Hydraulics and Electricals etc.			have long term trained technical. to impart on job pplier shall depute each locations (17 under the contract on operation and	Since the COVID-19 is still not under control, please kindly accept online training.	In the clause, on job training is mentioned where qualified trainer need to be deputed for two days at each location for imparting training on operation and maintenance. COVID-19 protocol needs to be followed. Provision of clause shall prevail.
77	Schedule- II clause-5	5	SLEW RING	ROTHE ERDE, ELME (SWEDEN), SKF (GERMANY – SWEDEN), FAG (GERMANY)		We have our own make of slew ring which is well proven. Kindly accept.	Provision of tender clause shall prevail.
78	Schedule- II clause-7	7	LMI	3 B6/COBO, ITALY / PARKER IQAN / OWN MAKE CONFIRMING TO CE / ISO / DIN STANDARD		As per our understanding 3 B6/COBO is only sensor to realize the LMI. Please kindly clarify .	Provision of tender clause shall prevail.
79	Schedule- II clause-9	9	HYDRAU LIC CYLINDE RS	REXROTH / YUKEN/PARKER / VAGGERYDS/ Equivalent MAKE CONFIRMING TO CE / ISO / DIN STANDARD/WIPRO/P MC CYLINDERS		We have our own make cylinders for all range of products and well proven globally. As a policy matter, we may not use other make. Kindly accept supplier's make cylinder.	Provision of tender clause shall prevail.

80	Schedule- II clause-16	16	JOYSTIC K CONTRO L	Giles (UK), M Tison (Sw GESSMAN, DAN CALADA/ ELG		We suggest to add one more reputed brand - Danfoss. Also please kindly note Penny Giles plant has shifted to China in 2019 from UK, now the COO of Penny Giles will be China only.	Provision of tender clause shall prevail.
81	Schedule- III clause-18	18	h o p a fo	ave provision c f automatic shirt ower shift nd have four orward four everse speeds Min	utomati power ift, in-4 irward in-3 everse	As it has mentioned in tender,TE27 or latest transmission will be accepted, TE30 as DANA latest Transmission Forward:5 Reverse: 3	Provision of clause shall prevail.
82	Schedule- III clause-22	22 origii			f bearing to be us of European/Americ		Provision of tender clause shall prevail.
83			Date and opening of Bid	time 03.09.2021 a	at 11:00 Hrs	Request to grant extension for bid submission to date 04/10/2021.	Corrigendum-1 issued for extension of bid opening date to 17.09.2021

84	Clause No.	2.0 Qualification Criteria	Against the Tender enquiry of 35	Provision	of	clause	shall
	2.0 of		Nos. machines, it is mentioned	prevail.			
	Section II	The bidder shall provide satisfactory evidence acceptable to	under Qualification Criteria that				
		the Purchaser to show that -	the bidder should have				
		2.1 The bidder is a manufacturer or an authorized dealer	successfully just one similar item.				
		of a manufacturer (as per Annexure 15) having experience	There is no proven-ness criteria				
		of:	that				
		a) Having successfully supplied / executed at least one single	the machine should have				
		purchase order of Government	successfully been running for				
		departments/CPSEs/SPSEs/Public listed	past 3 – 5 years or so. It is				
		companies/ICD/DCT/MMLP /Ports/CFS/ CTOs for similar	pertinent to note that In the				
		item during previous three financial years and current	previous tenders published in				
		financial year last day of month previous to the one in which	2015 and 2017 of 20 Nos. and 49				
		tender is invited. The said item should have been supplied	Nos. respectively, the				
		and commissioned successfully during the period mentioned	qualification criteria was for				
		above. Work experience certificate issued by private	supply of 12 RSTs and 30 RSTs in				
		individual shall not be considered. Work experience	past 3 years so that CONCOR gets				
		certificate as per format attached at Annexure-14 should be	a proven machine. In this tender,				
		submitted. The work experience certificate should have	such a diluted QR will allow				
		been issued within 90 days prior to tender opening date.	suppliers without any proven				
		If an authorized dealer submits bid on behalf of the	record to participate which will				
		manufacturer, the same dealer shall not submit a bid on	be a disadvantage to suppliers				
		behalf of another manufacturer in the same tender for the	who quote international				
		same item/product. Either Manufacturer OR their	standards, technologically				
		authorised dealer can quote. But both cannot bid	upgraded machine.				
		simultaneously for the same item/product in the same	CONCOR has already taken a				
		tender.	cognizance that 'Reach Stackers				
			are the type of equipment which				
			are related to public safety thus				
			only proven suppliers should be				
			qualified.				
85	Clause No.	b) The Tenderer must have received total contractual	The estimated cost of the tender	Provision	of	clause	shall
	2.0 of	payments/ turnover/revenue (income) from operations of	is 88.90 Crores. However, the QR	prevail.			
	Section II	Rs.1333 Lakhs in the previous three financial Years (i.e.FY	mentions total revenue for 3 FYs				

		2018-19, FY2019-20 & FY2020-21) and the current Financial Year last day of month previous to the one in which tender is invited. The tenderers shall submit Certificates to this effect which may be an attested Certificate from the concerned department / client or Audited Balance Sheet duly certified by the Chartered Accountant/Certificate from Chartered Accountant duly supported by Audited Balance Sheet. For current Financial Year certificate with regard to received total contractual payment/turnover/revenue (income) from operation should be duly certified by the Chartered Accountant. Note: Client certificate from other than Govt Organization should be duly supported by Form 16A/26AS generated through TRACES of Income Tax Department of India.	should be just 1333 Lacs which is an average of not even 5 Crores per annum. Going by this, any manufacturer will take 18 years to supply all the machines. This is again not justifiable for the prospective bidders.	
86	Clause 19.6 of Section IV	19.6 The bidder should confirm and submit certificate from the manufacturer of sub-assemblies that the product offered / sub-assemblies shall not have "End of Sale" (withdrawal from market) for at least 2 years and "End of Service" (stoppage of after sale service and spare parts support) for at least 8 years form the date of NOA	It is prudent to note that there is no criteria mentioning the experience of manufacturing of Reach Stackers by the bidder. The bidder might not be in the business of RSTs for past 8 years. The proven manufacturers shall be on major disadvantage due to participation of inexperienced bidders.	Clause stipulates that the product offered / subassemblies shall not have "End of Sale" (withdrawal from market) for at least 2 years and "End of Service" (stoppage of after sale service and spare parts support) for at least 8 years form the date of NOA. It has no linkage to the bidder being in the business for last 8 years. Provision of clause shall prevail.
	Clause 6.8 of Section- IV	6.8 Engine should have provision of important and standard safety features i.e. indication/warning in the operator's cabin and shutdown in case of	With modern engines with electronic controls some of these safety features are incorporated	Provision of clause shall prevail.

		 low lubricating oil level low water level low lubricating oil pressure Idling of engine in case of high cooling water temperature Engine starting only when the gear is in neutral position. 	in engine ECM with sensors thus separate indications should not be required. Therefore the first sentence should be changed as below: Engine should have provision of important and standard safety features i.e. indication/warning in the operator's cabin/incorporation in engine control unit and/or shutdown in case of	
87	Schedule of Requirements Section – V	1st lot of 03 nos. of RST machine D + 150 2nd lot of 03 nos. of RST D + 180 machine 3rd lot of 03 nos. of RST machine D + 210 4th lot of 03 nos. of RST machine D + 240 5th lot of 03 nos. of RST machine D + 270 6th lot of 03 nos. of RST machine D + 300 7th lot of 03 nos. of RST machine D + 330 8th lot of 03 nos. of RST machine D + 360 9th lot of 03 nos. of RST machine D + 390 10th lot of 03 nos. of RST machine D + 420 machine 11th lot of 03 nos. of RST D+450 machine 12th lot of 02 nos. of RST D+480 machine	Considering the global pandemic situation the supplies from various vendors are badly affected. There are worldwide component shortages. We, therefore, request you to amend the Delivery period as D+240 for the first lot. We also suggest that subsequent lots sizes can be increased so that the completion date of the contract remains as D+480.	Provision of tender clause shall prevail.
88	Clause 6.4 & 6.6 of Section IV	 6.4 The displacement of engine should not be less than 10 litres design to meet the tender conditions and power not less than 245 KW rating should be decided as per ISO 1585. 6.6 Engine should have minimum torque of 	Hyster TIL reach stackers would incorporate two models of engines complying to the above specifications and having	Provision of tender clause shall prevail.

		4500 November of BRAA	42 (44.0) 1:1	1
		1500 Nm at lower RPM.	12 (11.9) Litres respectively,	
			taking care that machines in	
			same terminal would have the	
			same model of engine. This is	
			based on technical upgradations	
			considering long delivery	
			schedules.	
			30.100.01.00.	
			b) As long as RST is able to meet	
			the performance and	
			•	
			productivity criterion , the clause	
			6.4 & 6.6 mentioning	
			displacement & torque should be	
			removed	
89	Clause 10 of	10.0 Spreader:	As this is a 'Make In India' tender,	Provision of clause shall
	Section – IV		we	prevail.
		10.1 The spreader shall be telescopic and capable to	strongly recommend to allow the	
		handle standard ISO dimension containers at 20 ft and 40 ft.	bidders	
		location. The spreader should be of reputed make such as	to supply the Spreader as per the	
		BROMMA, or ELME or RAM The spreader should have all the	1	
		features listed in the following para's.	Clause 10.	
		reactives listed in the following para 3.	As per the feedback from various	
		10.2 The spreader should be designed as per DIN 15018	•	
			·	
		H2B4. It should be fabricated from high tensile alloy steel	terminal	
			managers have strongly	
		10.3. Self-leveling & hydraulically damped top lift	recommended	
			indigenous spreader due to	
		10.4 Rotations – 95 Degree To + 185 Degree.	availability of	
			spare parts and their prices.	
		10.5 Power Side Shift Movement Range +/- 800mm	Accordingly, we request you to	
			add "Or	
		10.6 The Spreader Rotation Should Be Through Two	equivalent" make spreader in the	
		Hydraulic Motor for Load Sharing	"Makes'	
		Try aradic motor for Loud Sharing	under Sl. No. 6 of Schedule - II	
			under 31. No. 0 01 3chedule - 11	

		 10.7 Spreader 40' To 20' Shift in Max. 20 Seconds for Spreader. The Side Shift Hydraulic Cylinders/Mechanism Should Have Adequate Rigidity/Protection To Have Longer Life Of Oil Seals And Reliability. Adequate Strengthening Of Cylinders/Mechanism to Be Made To Reduce Possibility Of Spreader Extension Cylinder/Mechanism (20 – 40) Getting Bent Or Having Failure Of Its Mounting. 10.8. Electronic Safety Overload System. 10.9 The Spreader Should Have Controls For Spreader Extension Through A PLC And Operator Interface. 10.10 The spreader shall be equipped with a standard ISO twist locks. 10.11 LED light should be used for indicating Twist lock position in the cab as well as on the spreader. 					
90	Clause 16 of Section – II & Annexure 5	The successful bidder shall be required to submit performance guarantee equivalent to 3% of the contract price as per format given in Annexure-5 within 30 days of issue of Notification of Award. Extension of time for submission of PBG beyond 30 days and upto a maximum of 60 days from the date of issue of NOA may be given by the Authority who is competent to sign the contract agreement. However, a penal interest of 12 % per annum shall be charged for the delay beyond 30 days i.e. 31 day after the issue of the NOA. Further, if the 60th day happens to be a declared holiday in the concerned office, submission of PBG can be accepted on next working day.	One single Bank guarantee has been mentioned. However, the warranty an delivery period of each RST is different and lasts up to 480 days. We request you to consider our request for offering of 12 separate BGs — One for each lot against a single BG applicable for D+1300 days.	Provision prevail.	of	clause	shall

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		If the contractor fails to submit the requisite PBG even after					
		60 days from the date of issue of the NOA, the contract shall					
		be terminated. In case contract is terminated CONCOR shall					
		be entailed to take necessary action as per Clause 3.3 of					
		Section-II of the tender document.					
		The Performance Bank Guarantee shall be from any					
		Nationalized/Scheduled Commercial Bank in India.					
		The Reach Stackers shall be guaranteed against any defects					
		or omissions in construction, poor workmanship, or					
		defective materials for a period of Twenty four (24) months					
		after receipt and commissioning of each Reach Stacker					
		Machine at consignee locations. The validity of performance					
		bank guarantee should be 3 month (90 days) more than the					
		stipulated guarantee period of 24 months from the receipt					
		and commissioning of the last lot of machine as per Delivery					
		Schedule (Section-V).					
		The performance guarantee shall be in favour of "Container					
		Corporation of India Ltd.", New Delhi.					
91	Clause 8.3	8.3 Attention to Warranty/Guarantee Requirement	TIL will put in all possible efforts	Provision	of	clause	shall
	of Section -	(Repair) – CONCOR shall promptly notify the Supplier in	to respond and repair the RSTs	prevail.			
	III	writing of any claims arising under this warranty. Upon being	within the stipulated time				
		notified by CONCOR, the supplier or their authorized	periods mentioned in the tender.				
		representative should respond within two (2) hours	Further, any Accidents, misuse or				
		irrespective of whether it is night or day, Saturday, Sunday	not adhering to warranty norms				
		or Public Holiday and make all necessary arrangements to	of the manufacturers will not be				
		carry out the repairs in the shortest possible time. The	covered in any penalty.				
		supplier should repair or replace the defective sub-	However, considering:				
		assemblies of RST machines without cost to CONCOR within	(a) The RSTs will be supplied at				
		48 (forty eight) hours of being informed by CONCOR of the	various 17 different locations.				
		defects unless good reasons acceptable to CONCOR are	(b) The criticality of the problem.				
		given. For repairs, which in the opinion of CONCOR cannot	(c) Usage of the machines				

		be completed within the said 48 hours, the supplier and CONCOR shall agree as to the time required for repairs. In case supplier is not able to arrange material/repair the failed item within 48 Hours, a penalty of Rs. 5000/- per day will be imposed. The Supplier should pay the penalty amount to CONCOR or the same will be recovered/adjusted against their pending bills or from performance guarantee at the time of releasing of Performance security.	related circumstances. etc. It would not be possible to accept such a stringent penalty clause. Request you to amend and	
92	Annexure -9 of Section – VI	ANNEXURE – 9 SAMPLE SHEET FOR EVALUATING PRICE BID	As the price has to be quoted in Sept 2021 and deliveries will continue till Mid 2023, Would appreciate if the prices are indexed to Steel price and Euro/INR exchange rate. Thus we request you to allow price Escalation based on this. Actual price at the time of delivery can be adjusted based on inflation.	Provision of clause shall prevail.
93	Annexure -9 of Section – VI	ANNEXURE – 9 SAMPLE SHEET FOR EVALUATING PRICE BID	As per Circular No. 13 of 2021 dated 30th June 2021, Ministry of Finance, Govt. of India has proposed to apply TCS (Tax Collection at Source on the total invoice Value of the RST. We request you to make a provision in the Price Bid to quote for the TCS also.	Provision of clause shall prevail.
94	Technical Recommendatio		During our visits to various terminals, it	Provision of clause shall prevail.

	n		has been observed that one helper is generally standing alongside the operator of the machine which is not at all recommended at per safety norms. We, therefore, strongly recommend to mention an additional seat in the operator cabin to ensure safe operations.	
95	Clause 9.2 of Section – IV	9.2 The steering assembly shall be mounted to the chassis through a cradle arrangement providing an articulation of (+)/(-) 3 - 5 degree approximately with an. Electronic Overload Protection. This arrangement for providing relative movement between the rear axle and chassis by providing rubber bushings along with connecting pin to unable smooth movement over uneven surface.	The following is not the part of the design of steering assembly and should be deleted from the Clause. It is technically not feasible to offer and supply. Further, This was not mentioned in the earlier tenders also: This arrangement for providing relative movement between the rear axle and chassis by providing rubber bushings along with connecting pin to unable smooth movement over uneven surface.	Provision of tender clause shall prevail.
96	Clause 17.11 of Section - IV	17.11 Successful bidder should submit assembly and disassembly sequence structure of major sub assemblies such as engine, transmission, pumps, brakes, cylinders, hydraulic motors, wheels, axles, valve blocks. Further, a parent-child relationship for the sub assemblies and assemblies (bill of material), with individual part numbers is to be provided by the successful bidder in .xml format for use in inventory management system of CONCOR.	Necessary Operation, Maintenance and Parts Manuals would be provided for the supplied machines. Submission of bill of Material with individual part numbers would be done only to the extent without disclosure of proprietary data.	Individual OEM and/or OPM part nos. needs to be provided by the successful bidder in .xml format for use in inventory management system of CONCOR. Provision of tender clause shall prevail.
97	Schedule II Sec-IV . Sl	12 HYDRAULIC RITTAL/EMMEGI OIL COOLER /WERNER FINLAY	Request CONCOR to add the reputed makes of "AKG India"	Provision of tender clause shall prevail.

	No. 12	(AIR COOLED)	/ AKG GERMANY / STANDARD RADIATOR /OIL TECH /PARKER/Ymer/ OLAER		and "Nissens".	
98	Clause-2.0 of Section-III	(Bureau Veritas)/LI Industrial verification CLASS Industrial Se inspection as per the document at Supplies inspection has to be from CONCOR with	appoint an Inspection (Lloyd's Register), on /GL (Germanisch vice) at his own concernation of the control of th	/ABS Group (ABS er Lloyd)/ IRS (IR st for carrying out tions of the tender Scope of work of e successful bidder f LOA. The charges	We request to add TUV as an inspection Agency	Provision of tender clause shall prevail.
99	Section –II Of Clause- 2.1.a.	the Purchaser to sho 2.1 The bidder is of a manufacturer of: a) Having successful purchase departments/CPSEs, companies/ICD/DCT item during previous financial year last data	vide satisfactory evid w that - s a manufacturer or a as per Annexure 15) y supplied / executed order of	n authorized dealer having experience dealer at least one single Government listed CTOs for similar years and current to the one in which have been supplied	Loadstar is the only 100% Indian company without any foreign tieups, meeting the goals of the Atmanirbhar programme of the Government of India. Loadstar comes with 32 years of experience, from the Indital brand, having made hundreds of Reach stackers. Loadstar is also a startup, having begun operations only in December of 2017. The lockdowns due to the COVID19 pandemic also severely limited our operations. With the above, it is unfair to ask this lone MSME	As per the qualification criteria, successful execution of a one single purchase order of Government departments/CPSEs/SPSEs/Pu blic listed companies/ICD/DCT/MMLP /Ports/CFS/ CTOs for similar item during previous three financial years and current financial year last day of month previous to the one in which tender is invited. The said item should have been supplied and commissioned

		above. Work experience certificate issued by private individual shall not be considered. Work experience certificate as per format attached at Annexure-14 should be submitted. The work experience certificate should have been issued within 90 days prior to tender opening date. If an authorized dealer submits bid on behalf of the manufacturer, the same dealer shall not submit a bid on behalf of another manufacturer in the same tender for the same item/product. Either Manufacturer OR their authorized dealer can quote. But both cannot bid simultaneously for the same item/product in the same tender.	participant to have supplied to government departments as prequalification. We request that CONCOR to please include work experience certificates from private customers as well.	successfully during the period mentioned above. Work experience certificate issued by private individual shall not be considered. Provision of clause shall prevail.
100	Section-II of Clause- 3.2. (vii)	3.2 Exemption: Indian bidders registered as "Micro and Small Enterprises" (MSE's) for the tendered item with any of the following agencies shall be considered eligible for treatment as MSE's for the purpose of this tender: (i) District Industries Centers (ii) Khadi and Village Industries Commission (iii) Khadi and Village Industries Board (iv) Coir Board (v) National Small Industries Corporation (vi) Directorate of Handicraft and Handloom (vii) MSEs have started Udyog Aadhar Memorandum (UAM), an online registration system since 18th September, 2015 and all MSEs who are having Udyog Aadhar Memorandum will be given all benefits available under Public Procurement Policy for MSEs issued in 2012 and amended from time to time. (viii)Any other body specified by the Ministry of MSME, Government of India Such MSE bidders shall submit copy of valid Registration Certificate/Udyog Aadhar along with the bid as per latest MSME guidelines, clearly including the tendered item in the	certificate identifying us as an MSE. It is mentioned that the certificate should include the tendered equipment, i.e. Reach stacker. It should be noted that all equipment have been brought under NIC (National Industrial Classification) Division 28. Under this classification, Reach stackers are not specifically mentioned. It falls under division 28162 'Manufacture of other Lifting and Handling Equipment and parts thereof', which will include Reach stackers.	Amendment No, 1 is issued as under: (ix) MSEs having Udyam Registration Certificate issued by Ministry of MSME. MSE's Broad classification under NIC (National Industrial Classification) covering the tendered item in that category would be acceptable.

		registration certificate and the terminal validity date of registration. E-bids not accompanied by a valid Registration Certificate/Udyog Aadhar shall be treated as e-bids from non-MSEs.	1	
101	Section-II of Clause 24.0	24.0 Public Procurement (Preference to Make In India):- Definitions: Local Content:- Local content means the amount of value added in India which shall, unless otherwise prescribed by the Nodal Ministry, be the total value of the item procured (excluding net domestic indirect taxes) minus the value of imported content in the item (including all customs duties) as a proportion of the total value, in percent. Class-I Local Supplier:- Class-I Local supplier' means a supplier or service provider, whose goods, services or works offered for procurement has local content equal to or more than 50%. Class-II Local Supplier:- Class-II Local Supplier means a supplier or service provider whose goods, services or works offered for procurement has local content more than 20% but less than 50%. Non Local Supplier:- Non Local Supplier means a supplier or service provider, whose goods, services or works offered for procurement, has local content less than 20%. L-1:- L1 means the lowest tender or lowest bid or the lowest quotation received in a tender, bidding process or other procurement solicitation as adjudged in the evaluation process as per the tender or other procurement solicitation.	The following main aggregates have to be imported to meet the tender technical specifications: Spreader, Engine, Transmission, Drive Axle, and Hydraulics. The aforementioned aggregates constitute the major portion of the input. As such, a Class-1 supplier cannot practically exist, according to the tender specifications. By giving an option for the locally-made Loadstar Spreader, for which we can give double the warranty of imported Spreaders, we can participate as a Class-1 supplier.	Provision of clause shall prevail.

102	Section-IV of Clause- 5.3	Margin of Purchase Preference:- Margin of purchase preference means the maximum extent to which the price quoted by a Class-I local supplier may be above the L1 for the purpose of purchase preference. The margin of purchase preference shall be 20%. Nodal Ministry:- Nodal Ministry means the Ministry or Department identified pursuant to this order in respect of a particular item of goods or services or works. 5.3 The cabin should be sliding on rail through a hydraulic arrangement controlled by the operator and should provide all around view to the operator on all spreader positions.	A sliding cabin is normally used for handling of swap-body containers and to expose the engine for routine maintenance. Swap-body container operations are not prevalent in India. In our unique chassis design, since the engine is mounted in front of the cabin, routine maintenance is easily possible with a fixed cabin. Hence, we request CONCOR to amend this clause to permit fixed cabins. It is also not clear whether or not HVAC system is required. Please clarify.	Provision of tender clause shall prevail.
103	Section –IV of Clause- 7.3	7.3 Transmission should provide with automatic gearshift under proportional control.	Please clarify the specification that 'the transmission should have a gearshift under proportional control'.	Provision of tender clause shall prevail.
104	Section –IV of Clause- 12.0	12.0 Hydraulics system – The machine shall be equipped with the reliable hydraulic system with suitable hydraulic pumps for control, derricking, telescoping, spreader and steering functions. The hydraulic system should be designed to ensure smooth and consistent actuators movement, high operational speeds with low oil hydraulic pressure and low	Point 5 – The hydraulic cylinder material is specified as C-50. We need alternatively St-55, which is commonly used for hydraulic cylinder barrel. Would CONCOR allow St-55 material as well?	Provision of tender clause shall prevail.

	1	1					T			 1
			•		ine hydraulics should					
			<u>-</u>		N 24346/24340 or CE					
		equiva	alent standard.	The sy	stem should have featu	ire of load				
		sensin	g and overloa	nd pro	otection. The hydraul	ic system				
		should	d be fitted with	glycei	rin filled pressure gaug	e or latest				
		systen	ns of pressure	tran	sducers. The make of	of various				
			•		ents should be as inc					
			•	-	ent features of hydrau					
			be as under:-		,	,				
		5	Hydraulic	a)	Made of high-]				
			cylinder	",	grade single					
			cyllildei		piece					
					•					
					pipe/forging alloy steel such as C-50					
					or equivalent EN					
				١.,	grade.					
				b)	Inner surfaced of					
					cylinder					
					honed/super					
					finished with a Ra					
					value of 0.1 –					
					0.40 micron					
1				c)	Ovality and					
1					cylindricity					
					should be within					
					40 - 50 micron					
				d)	Cylinder to be					
				′	tested as per ISO					
					10100.					
105	Section-IV of	12.0	Hydraulics sy	stem -	- The machine shall be	equipped	Point 6 – The material specified is	Provision of	tender	clause
	Clause- 12.0	with t			system with suitable		C-50, which is a high-carbon steel	shall prevail.		
		pumps for control, derricking, telescoping, spreader and			•	and normally through-hardened.	·			
					raulic system should be		But, the specification calls for			
		to ensure smooth and consistent actuators movement, high			surface-hardening. This normally					
<u>I</u>		100 0113					- carrace maraceming. This normally			

		oil temperature per ISO:4401 equivalent state sensing and should be fitted systems of hydraulic systems Schedule-II. The would be as used to be sensing and should be as used to be sensing and should be as used to be sensing as the sensing and should be as used to be sensing to be sensing as the sensing as	ure. The ma 1/4400 or I candard. The overload I ted with glyo pressure tr stem compo The other sa under:- drauli piston	low oil hydraulic pressure and low chine hydraulics should be laid a DIN 24346/24340 or CETOP-3 of system should have feature of load protection. The hydraulic system sterin filled pressure gauge or latest ansducers. The make of various ments should be as indicated in alient features of hydraulic system. 1) Made of high-grade single piece forging alloy steel such as C-50 or equivalent EN grade. 2) Heat-treated to have surface hardness of 58 +/ (-) 4 HRC. 3) Surface finish of the piston – 0.1 – 0.2 micron. 3) Ovality and cylinderisity within 40 micron.	CONCOR may kindly confirm whether heat treatment is required for boom lift cylinder and extension cylinder rods due to the excessive length involved. Choice of steel of case-hardening type may also be offered.	
106	Section-IV of Clause- 14.6	14.6 Five laptops alongwith required connectors with requisite software/tools for downloading data from machine of various sub assemblies and fault diagnostics				Total 5 nos of Laptops are required. Hence, Provision of clause shall
						prevail.
107	Section-IV of Clause- 18.3			Capability to lift a minimum of 25% num load of the Reach stacker (i.e		Provision of clause shall prevail.

		condition. The lo or equivalent into	at manufacturer's premises und ad test is to be carried out as per IS ernational standard. Her dynamic conditions would be 10 m load (49.5 T) of the reach stacke	5O 10525 0% of the	for such an overload test with 56.25 tonne load (static overload) / 49.5 tonne load (dynamic) at our premises, can CONCOR permit a computer simulation test?			
108	Section-IV of Clause- 18.5/18.7	Specified in Para Cycle time: The seconds will be schedule-1 18.6 Endurant hours (with 20/4) 12. This test shout checks, tests for seconds.	peed – Loaded/empty conform 1.2.5 & 1.2.6 of Schedule-1. cycle time of less than or equ permissible as indicate in SN te test – Cycle testing for 24 (Twel 0 feet loaded containers) as per A 1 also cover all the functional test 1 preaders etc. rformance test-Brake Performance per ISO 6292:2008.	al to 85 I 1.6 of Inty Four) Annexure ts, safety	Since we are an MSE, space constraints will not permit a practical travel speed test on our premises. Alternatively, will CONCOR accept detailed theoretical calculations for travel speeds in laden and unladen conditions vetted by a chartered engineer?	Provision of prevail.	clause	shall
109	Schedule II of Point 12	12 HYDRAULI OIL COOLER (AIR COOLED)	RITTAL/EMMEGI/WERNER FINLAY / AKG GERMANY / STANDARD RADIATOR /OIL TECH /PARKER/Ymer/OLAER		Would CONCOR kindly include Italian-make Bondioli & Pavesi brand of oil cooler, which is very a popular oil cooler for material handling equipment?	Provision of shall prevail.	tender	clause
110	Schedule II of Point 16	16 JOYSTICK CONTROL	REXROTH, Kiepe (Germany), Penny Giles (UK), Monsun Tison (Sweden), GESSMAN, DANFOSS, CALADA/ ELOBAU, HYDRECO, DAVID BROWN, WALVOIL,CONFIRMING TO CE / EN STANDARDS		Please include Parker make as well, as the joystick is custommatched with the Parker control valves' solenoid controls.	Provision of shall prevail.	tender	clause

111	Schedule of	1st lot of 03 nos. of RST machine	D + 150	As the Schedule of Requirements	Provision of clause will
		2nd lot of 03 nos. of RST	D + 180	was discussed, one other	prevail.
	Requirements	machine		participant brought up the	
	Section –	3rd lot of 03 nos. of RST machine	D + 210	difficulty in adhering to a	
	V	4th lot of 03 nos. of RST machine	D + 240	deadline of D + 150 days for the	
		5th lot of 03 nos. of RST machine	D + 270	1st lot of 3 nos. of RSTs, citing the	
		6th lot of 03 nos. of RST machine	D + 300	reason as lead-time constraints	
		7th lot of 03 nos. of RST machine	D + 330	for imported aggregates.	
		8th lot of 03 nos. of RST machine	D + 360		
		9th lot of 03 nos. of RST machine	D + 390	In the course of the past week,	
		10th lot of 03 nos. of RST	D+420	we have also noted that the supply of material within the stipulated deadline may be extremely difficult for the same reason. As such, we would also like to	
		machine			
		11th lot of 03 nos. of RST			
		machine			
		12th lot of 02 nos. of RST			
		machine		endorse the suggestion that the	
				deadline for the delivery of the	
				1st lot of 3 nos. be modified to D	
				+ 240 days and to stagger the	
				deliveries of subsequent lots by	
				30 days (as originally stipulated).	