Minutes of pre-bid meeting for on-line open e-tender floated for Operation and Maintenance of fourteen (14) Nos. of loaded (45tx5 High) Reach Stacker Machines at Container Corporation Of India Ltd i.e. Five (5) RSTs at ICD/WFD (Whitefield, Bangalore, Southern Region (SR), Seven (07) RSTs at South Central Region (4 - RSTs at ICD/SNF (Santhanagar/Hyderabad, 2 – RSTs at MNLPV –Vishakapatnam & 1- RSTs at CMCN/Nagalapalle) and Two (2) At CTKR/(Kolkata) Eastern Region

E- Tender notice no. CON/SR/T/WFD/SNF/MMLPV/CMCN/CTKR/O&M/0319/22

The pre-bid meeting was held on 10.04.2019 at 15.00 hrs at Southern Regional office, Chennai as per Addendum-I. The details of queries, clarification & tender conditions are tabulated as under:

<table>
<thead>
<tr>
<th>Sl. no</th>
<th>Clarifications sought by the bidder</th>
<th>Reply/Clarifications</th>
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</thead>
<tbody>
<tr>
<td>1.</td>
<td>The bidder stated that for such high value tender floated by Public Sector Undertakings there should be clause for giving opportunity in the form of Joint Venture which is the practice of the trade and direction from various government agencies in order to encourage wider participation. CONCOR also follows the same in H&amp;T contract. It is requested that Joint venture participation/back to back tie up may kindly be included in the present tender</td>
<td>Refer clause no.4.4.7 of section-II of tender document. Tender conditions shall prevail.</td>
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<td>2.</td>
<td>The bidder stated are the existing contractor at various terminals for handling of containers with Reach Stacker. CONCOR is maintaining break down register at all the terminals to ascertain the overall performance of the equipment. Maintenance of the equipments are being done by us and CONCOR can give certificate to the effect that the equipment has been in working condition throughout the contract period and maintenance of the equipment of the are being carried out as per maintenance schedule of OEM. Kindly advise whether CONCOR can issue such certificate which can be claimed for qualification requirement.</td>
<td>Refer clause no.2.0(a) of section-II of tender document. Tender conditions shall prevail.</td>
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<td>3.</td>
<td>The bidder requested kindly confirm if any party can qualify in case the part does the maintenance work as a sub-contractor and gets certificate from his principal i.e. whether the party with the backup certificate from TIL, can such certificate be considered eligible for qualification requirement.</td>
<td>Refer clause no.2.0(a) of section-II of tender document. Tender conditions shall prevail.</td>
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<td>4.</td>
<td>The bidder stated that the life tenure of any Reach Stacker machine is around 8 years. It is seen that the tender demands operation and maintenance of Kone make Reach Stacker machine of 2010 vintage. Which has already crossed the life expectancy. Therefore, it will be risky on any contractor to maintain and operate such Reach Stacker of 2010 vintage for 3 years. In the event the contractor undertakes to maintain and operate Kone make machine, kindly confirm who will be held responsible in the event any accident takes place while operating old equipment during the contract period. Refer Clause no.12.6 of section-II &amp; clause no.18.2 of section-III of tender document Tender conditions shall prevail.</td>
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<td>5.</td>
<td>The bidder requested that kindly confirm whether sub letting will be permitted for execution of the contract. Refer Clause no.28.0 of section-II of tender document. Tender conditions shall prevail.</td>
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<td>6.</td>
<td>The bidder stated that the tender calls for submission of documents pertaining to PF and ESI. This is required when the contractor is awarded the work at a particular location and undertaking that the same will be furnished before start of work may kindly be accepted. Refer Clause no.2.3(i) of section-II of tender document. Tender conditions shall prevail.</td>
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<td>7.</td>
<td>The bidder stated that trade license is not required as the contractor for O&amp;M are not in trading business and a service provide. Hence GST registration should be considered as sufficient. Refer Clause no.2.3(i) of section-II of tender document. Tender conditions shall prevail.</td>
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<td>8.</td>
<td>The bidder have desired copies of balance sheet for last 3 years which is 2015-16 and onwards, whereas it should be from 2016-17 and onward as we are towards, the end of the financial year now that the tender is due for opening on 25.04.2019. One more bidder also raised that :- We have downloaded your tender documents and finds that there is variation in your model tender and tender floated by Chennai. The deviation is in relation to financial criteria. We are producing your model tender/financial criteria which may kindly be incorporated in your tender floated by Southern Region. Quote: Audited copies of the Balance Sheets and Profit &amp; Loss Accounts for years 2015-16, 2016-17, 2017-18 should be duly attached. However, unaudited reports certified by chartered accountant/Chartered Accountant’s Certificate for current year shall be accepted. Note – If fresh tender is floated within the first six months of a financial year, then turnover during</td>
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any one of the previous four years may be prescribed in place of previous three years and current year)  
(Note – 15% of annual anticipated value of the contract)  
Net worth: The gendered must have a positive net worth based upon latest completed (audited) annual accounts.  
The audited balance sheet including Profit & Loss Statement of the company for the last three Financial Years ending the 31st March of the previous financial year shall be submitted along with the bidding documents

| 9. | One of the bidder had requested clarification with regard to payment of minimum wages should be as per Central or State. | Refer Clause no.21 of section-III of tender document. Tender conditions shall prevail. |

**The other terms and conditions of the above e-tender remains the same.**

Note: The bidders are advised that the above are to be read along with other relevant terms & conditions of the tender. Bidders may kindly take cognizance of this clarification while submitting their bids. The clarifications/corrigendum should be submitted along with the e-bid duly signed and stamped by the authorized signatory of the bidder firm. This may please be noted by all the prospective bidders.

_Sd/- Executive Director/SR_